

DESIRÉE PATNO ENTERPRISES, INC.

CERTIFIED WOMEN-OWNED BROKERAGE

CAPABILITY STATEMENT

Residential & Commercial | Property Management

DIFFERENTIATORS

Founded
1997

Broker's Licenses
California
North Carolina

Primary NAICS Code
531210

CA HUD NAID
DSRPTN9204

NC HUD NAID
PTNSDR1920

RES.NET ID
desireepatno

EQUATOR ID
Desiree@DesireePatno.com

DUNS
015503737

SAM
Registered 1/21/2013

CA DRE
01845719



Core Competencies

With over twenty years experience in real estate, Desirée Patno Enterprises, Inc. (DPE) offers you a complete range of services to meet your real estate needs. DPE boasts qualified staffing and high tech facilities to effectively handle up to 750 residential and commercial properties. Whether you're a homeowner, buyer, investor, financial services firm, or real estate professional, contact us today to find out how we can put our expertise to work for you.

Past Performance

Exemplifying DPE's commitment to the highest industry and ethical standards, as well as giving back to the communities it serves. Performance includes:

- Successful retail listing brokerage for Fannie Mae, Freddie Mac, Bank of America, Nationstar, Green River Capital, VRM, LPS, and numerous others;
- Real estate services for investments as a landlord, and how to position clients for significant gains in 60-90 days;
- Short sale negotiations with lenders to move clients into the next chapter, including relocation assistance up to \$30,000, and exit strategies for preserving credit to secure a loan in two years or less;
- Extensive analysis and education of market trends in Southern California, default services, luxury homes, investments, and corporate relocation to offer clients options.

Available Facilities and Technology

DPE facilities comprise of more than 4,300 square feet. DPE's Orange County office is located in an Energy Star Certified Green Commercial property. All facilities boasts:

- 16-line digital phone system with 25 state-of-the-art phone terminals;
- 23 high performance PC work stations equipped with dual HDMI monitors;
- T-1 connectivity at all work stations;
- State-of-the-art glass conference room;
- Microsoft Professional Office Suite;
- CityServ, a proprietary property tracking platform with 15 unique active accounts.

Areas of Expertise

- Short Sale Listings
- Short Sale Negotiations
- REO Sales
- Property Management
- Relocation Services
- Traditional Real Estate
- Homeowner Counseling
- Agent/Broker Training
- Luxury Sales
- Loan Modification
- Refinance Information
- Rentals
- Investments
- Field Inspections/Repairs
- Offers
- Valuations

Let us put our **real estate expertise** to work for you.

► **Call us today**
(800) DES-3006

► **Meet us in person**

Inland Empire
1485 Spruce St., Suite #C102
Riverside, CA 92507
(951) 230-2515

Orange County
34 Executive Park, Suite #260
Irvine, CA 92614
(949) 559-1300

► **Visit us online**

www.DesireePatno.com



Desiree@DesireePatno.com

**DPE has on record a fully developed Business Continuity Plan and retains a copy of its landlord's (Irvine Company) Emergency Response Plan so that all possible contingencies may be adequately responded to.*



Desirée Patno - Founder and President of Desirée Patno Enterprises, Inc. and NAWRB. In 2012, she was nominated as one of HousingWire's 30 Most Influential Women in the Housing Economy, and award winner of Enterprising Women of the Year.